



 **GUARDIAN**  
CONSTRUCTION



# PROTECTING & MAINTAINING INFRASTRUCTURE



With over 45 years experience, Guardian is one of the most trusted names in the underground utility business. Guardian provides a full suite of utility services throughout Delaware and the surrounding tri-state area.



Our mission is to deliver quality, efficient, safe, and innovative solutions to install and protect our partner's infrastructure and critical assets.



# ABOUT GUARDIAN



Guardian Construction is a minority woman-owned general contracting firm, WBE, located in Wilmington, Delaware.



With over 45 years experience delivering industry-leading performance across the gas, electric, water, storm restoration, vegetation management, environmental remediation, and railroad industries.



Our employees are our most valuable resource at Guardian. We are very proud of them and have earned a reputation for providing the best-trained professionals in the field. **We treat everyone with respect and dignity.**

## State of Delaware WBE Certification



# HISTORY

## How Guardian Grew



In 1976, Nona Cunane started a small landscaping business. From that year on and through diversification brought about by the demands of the marketplace, Guardian has expanded its capabilities since inception serving state, federal, city and private corporate accounts.



We continue to look for new opportunities as we are always seeking to help our communities.



## Almost Five Decades of Guardian Excellence

Guardian has expanded into the underground utility market where it has established a highly trusted reputation and solid marketing presence:



Construction  
division



Utilities  
division



Storm  
Restoration  
(including snow)  
division



Forestry/  
Vegetation  
Management  
Division

## Our Footprint

Anywhere in the Delaware tri-state region, we're able to deliver unparalleled service with unrivaled professionalism and safety. In urban, suburban, off road, and environmentally sensitive locations, we have a full complement of equipment and labor resources to support customer needs, regardless of whether installation processes call for traditional open-cut trench excavation or field conditions warrant directional drill technology.

# COMPANY PROFILE



## MISSION

To become the preferred provider of underground utility construction services in the tri-state area, as a result of our commitment to quality and customer service in serving state, federal, city and private corporate accounts.



## VALUES

To provide the highest level of service and product to Guardian customers. Our quality of service will be maintained by strict adherence to the principles of our Company Values, below:



### HONESTY

We believe in honesty and integrity concerning all matters.



### RESPECT

We will maintain respect for all customers and employees without regard to religion, color, national origin or economic status.



### COMMITMENT

We will treat each and every customer as though our personal and professional reputations were being evaluated.



### TEAM WORK

We will conduct ourselves in such a manner as to promote harmony and loyalty among our employees.



### EDUCATION

We will encourage an atmosphere of learning, training, and constant striving to improve.



### EFFICIENCY

We must provide a quality level of service and response to our customers based on sound economic and efficient practices.

# SAFETY MESSAGE

**Safety is at the core of Guardian Construction. We are committed to following stringent safety practices by implementing daily safety protocol that includes:**



Daily job briefs, including observing potential hazards and how to avoid these hazards



Weekly work site audits



Good catch and near miss reports



Corrective action follow-ups



With these indicators, we are better able to perform trend analysis and program validation of our safety performance. Should an incident occur, we quickly identify the root causes and develop corrective practices. This vigilant evaluation and implementation of company and industry-wide best practices ensures we maintain the absolute highest safety standards to protect our workers, our clients, and the community.

**Our outstanding OSHA rating is a direct testament to our commitment to safety.**

# SCOPE OF SERVICES



Gas Utility



Underground  
Electric



Overhead Electric  
Utilities Teaming



Storm Restoration



Water



Directional Drilling



Utility Forestry/  
Vegetation  
Management

# GAS UTILITY

## Gas Utility Construction

For over 45 years, Guardian continues to deliver excellence in the gas utility industry.



Our commitment to industry-leading gas utility construction for some of the nation's most prominent gas utilities is a result of our relentless pursuit of success in the field.

It is our privilege to offer a wide array of construction services for the gas utility industry, including:



Main Installation



Commercial & Residential Service Installation



Joint Trench Installation



Trenchless Installation



Installation for Cathodic Protection



Vacuum Excavation



Operator Qualified Employees

- The installation of new plastic and steel mains
- Metering and regulator stations, maintenance, and repair.
- We also perform meter change-outs, including mercury meters and regulators, in addition to the full spectrum of emergency services.





# UNDERGROUND ELECTRIC

Guardian's highly trained crews provide safe, quality work to bring your project in on time and under budget.



Here are highlights of a few of the services we provide:

- Directional drilling
- Underground installation of new conduit and manhole systems
- Pre-cast manholes and field-cast manholes and manhole extensions
- Joint trenching and facilities placement
- Fault location and repair
- Service and repair of existing UG systems
- Cable installation and relocation
- Terminations
- Duct bank installations
- Hot and cold splicing and cable termination

Not only do we provide the workforce but as a full-service partner we also have a complete line of heavy-duty equipment for every job.



# STORM RESTORATION

As extreme weather systems disrupt our country's infrastructure, Guardian stands ready to support our clients with storm restoration needs

*Available 24/7, we can quickly mobilize our experienced workforce to assist with all needs and phases of restoration.*



## Guardian's In-House Brining

With our initiative to cut down on salt usage, we have invested in dedicated GPS-controlled brine spraying trucks and sidewalk machines. Making our brine in-house gives us control over supply and quality. Guardian offers liquid brine and liquid calcium as part of our snow removal services.



## Standing Up to the Forces of Nature

Guardian will respond 24/7 to major hurricanes, ice storms, snow storms, wind storms, and other emergency events with qualified crews and specialized equipment. From short-term storm work to multi-month post-hurricane clean up and construction, Guardian works tirelessly to meet nature's every challenge.

# WATER

## Guardian's water specialists will ensure everything flows efficiently.

We install, maintain, and provide emergency services to water facilities for the nation's utility companies. Our service includes turn-key construction of new systems, as well as extending or upgrading existing plants.



### A Family of Solutions

We are dedicated to the training, safety, and commitment to excellence that comes with 40+ years of exceptional service in the water utility industry. Our experience and expertise makes Guardian one of the most versatile and knowledgeable water utility. We engineer, construct, and maintain water utility infrastructure with pride and professionalism. Our solutions include installing all types of piping, fire hydrants, valves, services, and metering to residential, commercial, and industrial locations



### The Pinnacle of Performance

Our water utility service is not only industry-leading, but world-class. Whether installing new pipe or performing maintenance on existing plant, we strive to consistently perform at the highest level for our clients and for each other.

# DIRECTIONAL DRILLING

Guardian's experienced directional drilling team is ready to help with your boring needs throughout the Mid-Atlantic region. Our crews are outfitted with the best equipment, and have the training to complete your project safely and at the highest level of quality.

There's no job that we can't handle – we work with power, gas and communications utilities, along with private customers and contractors.



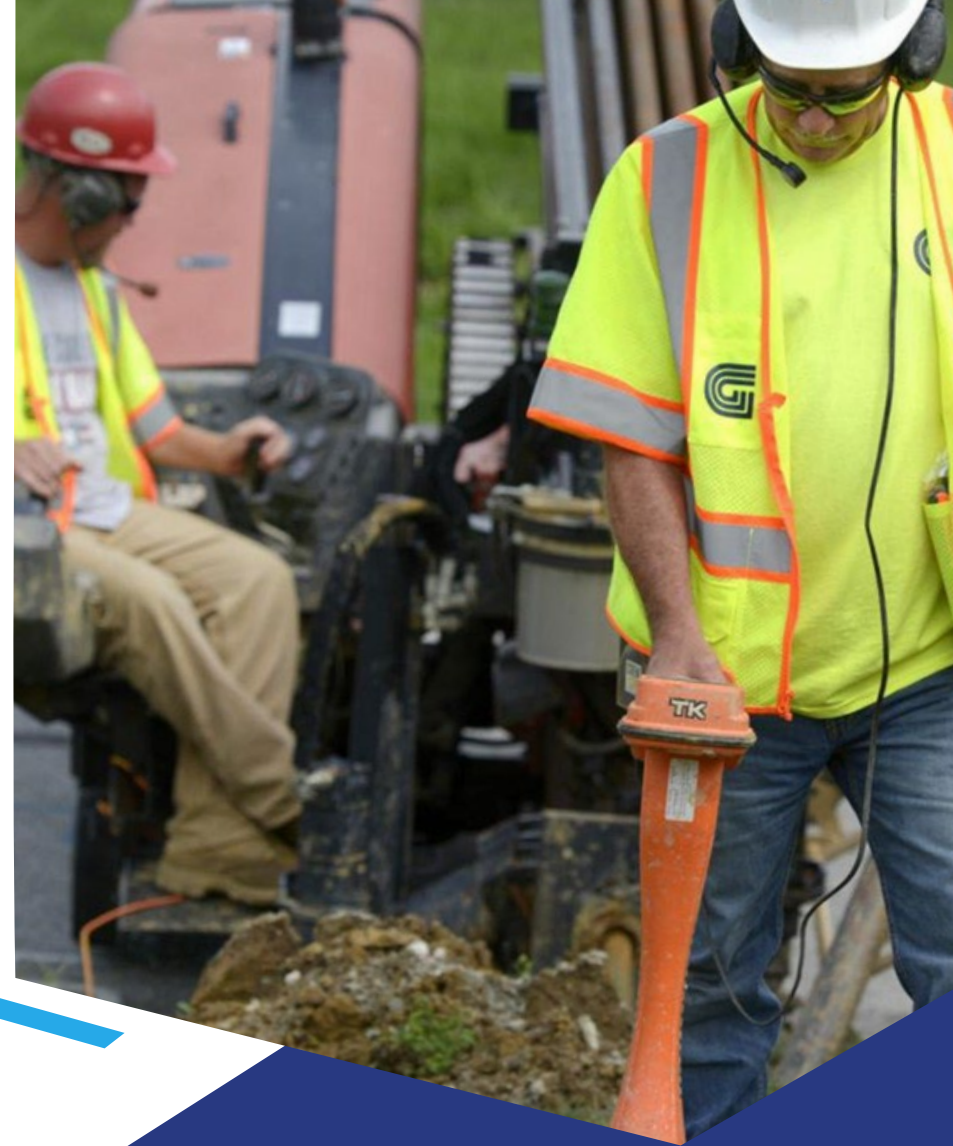
## Our Equipment & Capabilities Include:

- Directional Drill Crew
- Air Vacuum Excavation
- Permits, Planning & Utility Locates



## Our Customers for Directional Drilling Include:

- Communication Utilities
- Public Utilities (Water & Sewer)
- Private Customers
- Contractors (Private Customers)
- Phone Utilities
- Fiber Utilities
- Electric Utilities
- Gas Utilities



# UTILITY FORESTRY/VEGETATION MANAGEMENT

## Partnering With Utility Companies To Provide Line Clearance Programs Designed To Ensure Reliability



Guardian Construction's utility services include everything from distribution and transmission right-of-way clearance to utility forestry consulting services and custom herbicide applications. Our experts work with clients to identify their vegetation management goals and select from manual, mechanical, and/or herbicide applications to provide right-of-way corridor maintenance.



Additionally, we partner with utility clients for storm recovery and emergency services to help restore service during and after natural disasters. Having these pre-established agreements in place before storms hit helps to ensure our professionally trained crews are organized and dispatched when you need it most.

**Guardian Supports Utility Companies With Safe, Expert-quality Line Clearance Services To Prevent Service Disruption To Customers**

# AREAS OF QUALIFICATION

*Guardian's experienced personnel are dedicated employees with a vast knowledge.*



## Approved contractor

- ✓ **Exelon (Formerly Pennsylvania Power & Light)**  
Installation of Underground Utilities and Directional Boring
- ✓ **Elkton Gas**  
Installation of Underground Utilities and Directional Boring
- ✓ **South Jersey Gas**  
Underground Utility Installation, Metering, Tie-Ins, Taps, and Directional Boring
- ✓ **City of Wilmington, DE; City of Newark, DE; United Water; Artesian Water; Port of Wilmington**  
Water and Sewer Installation
- ✓ **Exelon (Formerly Delmarva Power & Light)**  
Installing Underground Electric and Gas
- ✓ **Exelon (Formerly Delmarva Power & Light, owned by Pepco Holdings, Inc.)**  
Operator Qualification
- ✓ **New Castle County, DE (qualified contractor)**  
Sewer, Culvert, Ponds, Inlet Repair, Vac Extraction, and Site Work



## CERTIFICATIONS

- OSHA trained and certified
- HAZMAT and HAZWOPER
- Vac Excavation and Soft Dig
- Wet Tap
- Storm Water Management
- Directional Bore
- Safety Plan “responsible person”
- Manhole/Confined Space
- Competent Person
- Blue Card carrier
- Pipeline Joining – qualified card carriers with the Energy Association of Pennsylvania
- Drug and Alcohol Policy, including random testing
- Pre-hire background checks
- Certified Safety Supervisor

# MEET THE TEAM

## NONA J. CUNANE

*President*

✉ [ncunane@guardianco.com](mailto:ncunane@guardianco.com)

Nona started Guardian Construction Company as a small woman-owned landscaping company in 1976. Now, Guardian specializes in underground infrastructure construction. With 40+ years in the industry, Mrs. Cunane is active in Guardian's daily operations and has received numerous awards as a leader in the business community.

## NONA VAN DEUSEN

*Senior Vice President*

✉ [nonavand@guardianco.com](mailto:nonavand@guardianco.com)

Nona Van Deusen was raised in the construction business under her mother and father, Nona and Joe Cunane. She has stepped into her father's shoes and currently oversees operations, bid selection/approval, and contract management. She oversees all operational functions and project schedules.

## MARK MILLS

*Utility (Gas) Superintendent*

✉ [mmills@guardianco.com](mailto:mmills@guardianco.com)

Over 22 years' experience in field , operations managing multiple projects. Mr. Mills has been with Guardian since 2000. He supervises and manages the daily performance of gas utility personnel and acts as liaison between Guardian and its major customer representatives.

## ROB PENLAND JR.

*Utility (Electric) Superintendent*

✉ [rpenland@guardianco.com](mailto:rpenland@guardianco.com)

Over 13 year's experience in field operations managing multiple projects. Mr. Penland has been with Guardian since 2009. He supervises and manages the daily performance of electric utility personnel and acts as liaison between Guardian and its major customer representatives.

## COLLIN KENNEDY

*Utility (HDD) Superintendent*

✉ [collin.kennedy@guardianco.com](mailto:collin.kennedy@guardianco.com)

Over 15 year's experience installing natural gas and electrical infrastructure underground. Mr. Kennedy oversees the HDD trenchless utility operation and acts as a liaison between Guardian and its major customer representatives.



### JIM WILLIAMS

*Quality & Safety Manager*



### RENEE HAMM

*Human Resources*



### TERESA MILLER

*Executive Assistant*



### JORDAN CARLSON

*Fleet Services*

# CONTACT US

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